Michael J. Adams

Direct Testimony and Exhibits

BEFORE THE NEW MEXICO PUBLIC REGULATION COMMISSION

)

)

IN THE MATTER OF THE APPLICATION) OF NEW MEXICO GAS COMPANY, INC.) FOR APPROVAL OF REVISIONS TO ITS) RATES, RULES, AND CHARGES PURSUANT) TO ADVICE NOTICE NO. 78)

Case No. 19-00317-UT

NEW MEXICO GAS COMPANY, INC.

Applicant.

DIRECT TESTIMONY AND EXHIBITS

OF

MICHAEL J. ADAMS

December 23, 2019

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1		I. <u>INTRODUCTION AND PURPOSE</u>
2	Q.	PLEASE STATE YOUR NAME, POSITION AND BUSINESS ADDRESS.
3	А.	My name is Michael J. Adams. I am a Senior Vice President with Concentric
4		Energy Advisors, Inc. ("Concentric"). My business address is 293 Boston Post
5		Road West, Marlborough, MA, 01752.
6		
7	Q.	ON WHOSE BEHALF ARE YOU FILING THIS DIRECT TESTIMONY?
8	A.	I am filing this direct testimony in support of New Mexico Gas Company, Inc.'s
9		("NMGC" or the "Company") rate case filing.
10		
11	Q.	PLEASE DESCRIBE CONCENTRIC.
12	А.	Concentric is a management consulting and economic advisory firm focused on the
13		North American energy and water industries. Concentric specializes in regulatory
14		and litigation support, transaction-related financial advisory services, energy
15		market strategies, market assessments, energy commodity contracting and
16		procurement, economic feasibility studies, and capital market analyses and
17		negotiations.
18		
19	Q.	WHAT ARE YOUR RESPONSIBILITIES IN YOUR CURRENT
20		POSITION?

1

1	А.	As a consultant, my responsibilities include assisting clients in identifying and
2		addressing business issues. My primary areas of focus have been regulatory-,
3		financial-, and accounting-related issues.
4		
5	Q.	PLEASE DESCRIBE YOUR EDUCATION.
6	А.	I have a Master of Business Administration degree from the University of Illinois
7		- Springfield and a Bachelor of Science degree from Illinois College. I am a
8		member of the American Institute of Certified Public Accountants and the Illinois
9		Society of Certified Public Accountants.
10		
11	Q.	PLEASE DESCRIBE YOUR QUALIFICATIONS.
12	А.	I have over thirty-five years of direct experience in the public utility industry. I
13		have worked for an investor-owned utility, a regulatory agency, and most recently
14		as a consultant to the energy industry. I have managed and/or participated in a wide
15		variety of consulting engagements.
16		
17	Q.	HAVE YOU EVER TESTIFIED IN A REGULATORY PROCEEDING?
18	A.	Yes. I have provided expert testimony or reports before the following regulatory
19		commissions: Federal Energy Regulatory Commission ("FERC"); Arkansas Public
20		Service Commission; Connecticut Public Utilities Regulatory Authority; Georgia
21		Public Service Commission; Hawaii Public Utility Commission; Idaho Public

1		Utilities Commission; Illinois Commerce Commission; Maine Public Utilities
2		Commission; Maryland Public Service Commission; Massachusetts Department
3		of Telecommunications and Energy; Missouri Public Service Commission; New
4		Hampshire Public Utilities Commission; Oklahoma Corporation Commission;
5		Pennsylvania Public Utility Commission; Public Service Commission of West
6		Virginia; Public Utilities Commission of Texas; State of New Jersey Board of
7		Public Utilities; State Corporation Commission of Virginia; and Ontario Energy
8		Board.
9		
10		My testimonies typically address issues related to cost of service/revenue
11		requirement, shared services, accounting, cost allocations and/or regulatory
12		practices and policies.
13		
14	Q.	HAVE YOU PREPARED AN EXHIBIT SUMMARIZING YOUR
15		QUALIFICATIONS AND EXPERIENCE?
16	A.	Yes. NMGC Exhibit MJA-1 sets forth a statement of my education and experience.
17		
18	Q.	WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY IN THIS
19		PROCEEDING?
20	А.	First, I describe the components that make up NMGC's future test year cost of
21		service model (the "Model"). The Model sets forth the information required when

1		utilizing a future test year in a rate proceeding in New Mexico. Second, I provide a
2		walk-through of the Model. Finally, I identify where and why non-fully functional
3		data was used within the Model.
4		
5	Q.	ARE YOU TESTIFYING TO THE COMPANY'S FINANCIAL DATA
6		CONTAINED IN THE MODEL?
7	А.	No, I am not. My testimony pertains solely to the design and functionality of the
8		Model. NMGC Witness Jimmie L. Blotter sponsors the Company financial data
9		contained in the Model.
10		
11	Q.	HAVE YOU PREVIOUSLY WORKED WITH OTHER UTILITY CLIENTS
12		THAT FILED FOR RATE INCREASES EMPLOYING FUTURE TEST
13		YEARS?
14	А.	Yes. Concentric generally, and I specifically, have worked with a number of clients
15		in various state regulatory jurisdictions that have sought rate relief that relied upon
16		future test years. The use of future test years in rate proceedings is prevalent
17		throughout the United States and has been widely relied upon to establish just and
18		reasonable rates in electric and gas regulated utilities' rate proceedings.
19		

1	Q.	IS THE WORK YOU HAVE DONE IN THIS CASE SIMILAR TO WHAT
2		YOU HAVE DONE IN OTHER JURISDICTIONS AS IT RELATES TO
3		DEVELOPING AND WORKING WITH A FUTURE TEST YEAR MODEL?
4	А.	Yes, very similar. Each state, including New Mexico, is different of course, and
5		the Model is tailored to meet the specific requirements of the specific jurisdiction,
6		but the theory behind a future test year case and model is relatively similar
7		throughout the jurisdictions. Based on Concentric's work in multiple state
8		jurisdictions, we bring to bear our experience and expertise to craft a model that
9		works well in the unique circumstances of each jurisdiction, including in New
10		Mexico.
11		
11 12	Q.	IN YOUR EXPERIENCE, WHAT ARE THE ADVANTAGES OF A
	Q.	IN YOUR EXPERIENCE, WHAT ARE THE ADVANTAGES OF A COMPANY USING A FUTURE TEST YEAR WHEN SETTING RATES AS
12	Q.	
12 13	Q. A.	COMPANY USING A FUTURE TEST YEAR WHEN SETTING RATES AS
12 13 14	-	COMPANY USING A FUTURE TEST YEAR WHEN SETTING RATES AS OPPOSED TO USING AN HISTORIC TEST YEAR?
12 13 14 15	-	COMPANY USING A FUTURE TEST YEAR WHEN SETTING RATES AS OPPOSED TO USING AN HISTORIC TEST YEAR? Assuming that the objective of a rate proceeding is to establish rates that will allow
12 13 14 15 16	-	COMPANY USING A FUTURE TEST YEAR WHEN SETTING RATES AS OPPOSED TO USING AN HISTORIC TEST YEAR? Assuming that the objective of a rate proceeding is to establish rates that will allow a Company to recover its prudently incurred expenses and earn a fair return on its
12 13 14 15 16 17	-	COMPANY USING A FUTURE TEST YEAR WHEN SETTING RATES AS OPPOSED TO USING AN HISTORIC TEST YEAR? Assuming that the objective of a rate proceeding is to establish rates that will allow a Company to recover its prudently incurred expenses and earn a fair return on its investment in assets determined necessary to provide service to its customers, the
12 13 14 15 16 17 18	-	COMPANY USING A FUTURE TEST YEAR WHEN SETTING RATES AS OPPOSED TO USING AN HISTORIC TEST YEAR? Assuming that the objective of a rate proceeding is to establish rates that will allow a Company to recover its prudently incurred expenses and earn a fair return on its investment in assets determined necessary to provide service to its customers, the use of a future test year provides the Company with a better opportunity to do so in

NMGCO#387021

1	Q.	PLEASE PROVIDE AN OVERVIEW OF THE REMAINDER OF YOUR
2		TESTIMONY.
3	А.	I will first discuss the New Mexico Public Regulation Commission's ("NMPRC"
4		or the "Commission") requirements for a cost of service model in a rate proceeding
5		premised upon a future test year period. I will then provide an overview of how the
6		Model, which was developed to determine the Company's cost of service in this
7		proceeding works and comports with the NMPRC's requirements.
8		
9		II. <u>COST OF SERVICE MODEL</u>
10		A. <u>Fully Functional Model</u>
11	Q.	ARE YOU FAMILIAR WITH THE NMPRC'S REQUIREMENTS FOR A
12		FULLY FUNCTIONAL MODEL?
13	А.	Yes, this is required by rule 17.1.3 NMAC (the "Future Test Year Rule"). The
14		requirements of 17.1.3.11 NMAC are as follows:
15		Base period, linkage data and future test year period data filed to support
16		the rate application must be provided in fully functional electronic format
17		so that amounts in schedules and supporting work papers required by this
18		rule and the commission's data rules can be traced with relative ease to
19		supporting, detailed data.

1	А.	Fully functional electronic format allows staff and intervenors to
2		make adjustments that would carry through to the jurisdictional
3		revenue requirement.
4	B.	If the inputs to the fully functioning electronic support for the future
5		test year period are fed by systematic calculations within other
6		programs that are not downloadable to fully functioning and
7		executable spreadsheets, the utility will rerun such supporting
8		programs for input changes reasonably required by the staff or
9		intervenors so as to be able to capture the impact of such proposed
10		input changes on the future test year period jurisdictional cost of
11		service model.

- 12 C. The utility shall identify any data that is not provided in fully 13 functional electronic format and provide the reason why the data is 14 not provided in fully functional electronic format.
- 15

16 17.1.3.12 NMAC further provides that "The rate application shall include:

- 17 A. a base period;
- 18 B. an adjusted base period;
- 19 C. a future test year period; and

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2		
		intervenors to assess the validity of the information contained in the future
3		test year period described in Sections 15, 16, 17 and 18 of this rule."
4	Q.	USING THESE REQUIREMENTS AS A STARTING POINT, HAS NMGC
5		DEVELOPED A FULLY FUNCTIONING MODEL TO SUPPORT ITS
6		RATE REQUEST BASED UPON A FUTURE TEST YEAR?
7	А.	Yes. Concentric and NMGC have worked together to develop a fully functional
8		Excel-based model to support its rate filing.
9		
10	Q.	AS PART OF CONCENTRIC'S ROLE IN THE PREPARATION OF
	χ.	
11	χ.	NMGC'S RATE CASE, WAS THE MODEL TESTED FOR ITS
	ζ.	
11	A.	NMGC'S RATE CASE, WAS THE MODEL TESTED FOR ITS
11 12		NMGC'S RATE CASE, WAS THE MODEL TESTED FOR ITS ACCURACY?
11 12 13		NMGC'S RATE CASE, WAS THE MODEL TESTED FOR ITS ACCURACY? Yes. Concentric undertook a detailed review of the Model. We ensured the
11 12 13 14		NMGC'S RATE CASE, WAS THE MODEL TESTED FOR ITS ACCURACY? Yes. Concentric undertook a detailed review of the Model. We ensured the inclusion of necessary historical data in the Model, reviewed adjustments to the
11 12 13 14 15		NMGC'S RATE CASE, WAS THE MODEL TESTED FOR ITS ACCURACY? Yes. Concentric undertook a detailed review of the Model. We ensured the inclusion of necessary historical data in the Model, reviewed adjustments to the historical data through the linkage periods, confirmed the resulting impacts on the
11 12 13 14 15 16		NMGC'S RATE CASE, WAS THE MODEL TESTED FOR ITS ACCURACY? Yes. Concentric undertook a detailed review of the Model. We ensured the inclusion of necessary historical data in the Model, reviewed adjustments to the historical data through the linkage periods, confirmed the resulting impacts on the future test year data, reviewed the results for reasonableness, and tested and verified
 11 12 13 14 15 16 17 		NMGC'S RATE CASE, WAS THE MODEL TESTED FOR ITS ACCURACY? Yes. Concentric undertook a detailed review of the Model. We ensured the inclusion of necessary historical data in the Model, reviewed adjustments to the historical data through the linkage periods, confirmed the resulting impacts on the future test year data, reviewed the results for reasonableness, and tested and verified

1	А.	Yes, the Model, is (with a few exceptions that I will discuss later in my testimony)
2		fully functional and provides all required data to support the determination of the
3		Company's cost of service. The amounts in all schedules and workpapers can be
4		easily traced, and the assumptions used to develop the future test year cost of
5		service are provided in working electronic files.
6		
7	Q.	DOES NMGC'S MODEL HAVE THE SAME FUNCTIONALITY AS
8		OTHER FUNCTIONAL MODELS ACCEPTED BY THIS COMMISSION?
9	A.	Yes. Based upon my review of prior filings before the NMPRC, the fully functional
10		Model presented by NMGC in this proceeding provides the same general form and
11		functionality as that provided by Public Service Company of New Mexico ("PNM")
12		in NMPRC Case No. 16-00276-UT.
13		
14	Q.	IN YOUR OPINION, CAN THE NMPRC, ITS STAFF AND OTHER
15		PARTIES TO THIS RATE PROCEEDING REASONABLY RELY UPON
16		THE MODEL TO ESTABLISH NEW RATES IN THIS PROCEEDING?
17	А.	Yes. The Model contains historical and forecasted data pertinent to the Company's
18		cost of providing services to its customers. Company witnesses are providing
19		detailed information, data, and testimony discussing specific initiatives and
20		supporting the requested levels of rate base and operations expenses. The Model
21		captures and summarizes the cost of, and investment in, these initiatives. In my

1		opinion, the Model provides a functional and appropriate means by which to
2		review, modify, and determine the Company's cost of service in this rate
3		proceeding. The Model provides detailed information regarding all components of
4		rate base and operations expenses. Adjustments, if any, can be easily flowed
5		through the Model.
6		
7		B. <u>Time Periods Contained In The Model</u>
8	Q.	WHAT TIME PERIODS DID NMGC USE TO DEVELOP THE REVENUE
9		REQUIREMENTS SUPPORTING THE COMPANY'S RATE REQUEST IN
10		THIS PROCEEDING?
11	А.	As described in greater detail in the direct testimony of NMGC Witness Blotter, the
12		Company's base period reflects data for the twelve months ending June 30, 2019
13		("Base Period"). The adjusted base period ("Adjusted Base Period") reflects data
14		for this same twelve-month period. The Company then utilized a future test year
15		period consisting of the twelve-month period ending December 31, 2021 ("Future
16		Test Year"). As required by the Future Test Year Rule, linkage period data is
17		provided to "bridge the gap" between the historical base period and the future test
18		period. Linkage Period 1 provides data for the twelve months ended June 30, 2020
19		("Linkage Period 1"), while Linkage Period 2 sets forth information for the twelve
20		months ending December 31, 2020 ("Linkage Period 2," collectively the "Linkage
21		Periods").

Q.	PLEASE DESCRIBE THE SOURCE OF THE DATA USED IN THE
	MODEL FOR THE BASE PERIOD.
А.	The Base Period represents twelve months of actual, unadjusted historical financial
	data from the Company's financial books and records. Therefore, the data
	represents the actual, per books, expenses incurred during the twelve-month period
	ending June 30, 2019.
Q.	PLEASE DESCRIBE THE SOURCE OF THE DATA USED IN THE
	ADJUSTED BASE PERIOD.
А.	The Adjusted Base Period utilizes the same financial data for the twelve-month
	period used for the Base Period but reflects adjustments for known and measurable
	changes. Including these known and measurable changes is necessary and
	appropriate to accurately show rate base and operations expenses on a prospective
	basis.
Q.	PLEASE EXPLAIN THE LINKAGE PERIODS.
А.	The Linkage Periods effectively bridge the gap between the Adjusted Base Period
	and the Future Test Year to allow the Commission's Utility Staff (the "Staff") and
	Intervenors to assess the validity of the information contained in the Future Test
	Year. In this proceeding, the Base Period ends June 30, 2019 while the Future Test
	Year period ends December 31, 2021. The Linkage Periods provide data to better
	A. Q. Q.

understand the change in rate base and operations expenses from the Base Period
 to the Future Test Year.

3

4 Q. WHY DO THE LINKAGE PERIODS OVERLAP?

5 A. The Linkage Periods are intended to provide a clear, annualized line of sight from 6 the Base Period to the Future Test Year period. Given that there is an 18-month 7 span between the Base Period and the Future Test Year period, the Company 8 provided data for two twelve-month periods between the Base and Future Test Year 9 periods to provide the annualized data between periods. Linkage Period 1 provides 10 data for the twelve months immediately following the Base Period. Linkage Period 11 2 provides data for the twelve months immediately preceding the Future Test Year. 12 As such, there is an overlap between the Linkage Periods. The overlap period is 13 January 1, 2020 through June 30, 2020.

14

15 Q. PLEASE EXPLAIN THE FUTURE TEST YEAR.

A. The Future Test Year represents financial and operating data for a future period of
 time. In this proceeding, the Company is employing a future test year to reflect the
 twelve months ended December 31, 2021. Various Company witnesses will
 discuss the forecasted levels of revenues, operations expenses and rate base through
 the period ending December 31, 2021 and the justification for the projected levels
 of revenues and costs. The Future Test Year costs are developed and supported by

1		the fully functional executable Model, which I will discuss in the following section
2		of my testimony.
3		
4		C. <u>How The Model Works</u>
5	Q.	HAVE YOU PROVIDED OPERATING INSTRUCTIONS ON HOW TO
6		UTILIZE THE FUNCTIONAL MODEL?
7	A.	Yes. NMGC Exhibit MJA-2 provides instructions to facilitate Staff's and
8		Intervenors' review of the Model. It is important that users read and understand
9		these instructions before attempting to utilize the Model.
10		
11		Additionally, it is my understanding that NMGC will be arranging sessions with
12		Staff and Intervenors to facilitate their understanding of the operations of the Model
13		and to answer any questions regarding functionality of the Model.
14		
15	Q.	WHAT DO USERS OF NMGC'S FUTURE TEST YEAR MODEL NEED TO
16		KNOW PRIOR TO USING THE MODEL?
17	A.	Due to the linkages between the workbooks, for the Model to fully function and
18		update, all workbooks within the Model need to be open at the same time when
19		attempting to modify or adjust any calculations in the Model. In essence, the
20		workbooks need to be able to speak to each other.

21

1	Q.	PRIOR TO DISCUSSING THE SPECIFICS OF THE MODEL, CAN YOU
2		DEFINE SOME GENERAL TERMS TO BE UNDERSTOOD?
3	А.	Yes. I use the terms "workbook," "worksheet," and "tab" extensively throughout
4		my testimony when describing the Model. The term "workbook" refers to an entire
5		Excel® file. I use the terms "worksheet" and "tab" interchangeably to refer to an
6		individual tab within an Excel® workbook. A linked workbook refers to an
7		external Excel® workbook outside of the existing Excel® workbook. A linked
8		worksheet refers to a worksheet within the existing Excel® workbook.
9		
10	Q.	PLEASE IDENTIFY THE WORKBOOKS THAT COMPOSE THE
11		MODEL.
12	A.	The Model consists of three separate workbooks. The first workbook is the Cost
13		of Service workbook (the "COS Workbook") and is labeled as NMGC Exhibit
14		MJA-3. The workbook summarizes data from the remaining workbooks and
15		supports the calculation of the Company's overall cost of service, including rate
16		base and operations expenses.
17		
18		The second workbook, which has been labeled as NMGC Exhibit MJA-4, is the
19		Rate Base workbook (the "Rate Base Workbook"), and as the name implies,
20		provides details and support for each component of rate base.
21		

1		The third and final workbook, which has been labeled as NMGC Exhibit MJA-5,
2		is the Operations Expense workbook (the "Operations Expense Workbook") and
3		provides details and support for each category of NMGC's operations and
4		maintenance ("O&M") expenses included in the filing.
5		
6	Q.	PLEASE DESCRIBE HOW THE WORKBOOKS INTERRELATE.
7	A.	To ensure the functionality of the Model, the worksheets are "linked" so that
8		information flows between worksheets and workbooks. Parties can follow the
9		linkages to source/supporting data within the workbooks by placing the cursor on
10		a cell and clicking on "Formulas" in the "ribbon" or "toolbar" and then "Trace
11		Precedents" within the formula auditing section of the ribbon. These linkages need
12		to be preserved to ensure the flow and functionality of the Model. If the linkages
13		are "broken", the Model will not function as designed/intended.
14		
15		The COS Workbook is, in essence, a summary of the Rate Base Workbook and the
16		Operations Expense Workbook. Parties should make changes to the Model in the
17		Rate Base Workbook and/or the Operations Expense Workbook. These two
18		workbooks contain input worksheets, which are colored blue, where any changes
19		should be made. These blue input worksheets contain specific columns to
20		summarize the content or derivation of the cost of service, rate base, and operations
21		expenses. When a party proposes an adjustment in the appropriate column in the

1		Rate Base or Operations Expense Workbooks, the impact of the adjustments will
2		be reflected in the adjusted total column and will flow forward to the appropriate
3		location within the COS Workbook. For the most part, no changes need to be made
4		to the COS Workbook. However, there are a few instances where parties can make
5		adjustments because some data is either hard-coded/non-fully functional or the
6		adjustments need to be calculated within NMGC Exhibit MJA-3. These instances
7		are described later in my testimony. As a reminder, all workbooks need to be open
8		when a party enters an adjustment. If all workbooks are not open, the adjustment
9		will not flow properly throughout the Model.
10		
11	Q.	WITHIN EACH WORKBOOK, FOR WHAT PERIODS OF TIME IS
12		INFORMATION PROVIDED?
13	A.	Each workbook provides information for Base Period, the Adjusted Base Period,
14		Linkage Periods, and the Future Test Year.
15		
16	Q.	AS YOU DISCUSS THE CONTENT OF THE WORKBOOKS IN THE
17		
		MODEL, ARE THERE ANY GAPS IN THE ROWS OR COLUMNS CITED?
18		MODEL, ARE THERE ANY GAPS IN THE ROWS OR COLUMNS CITED? IF SO, PLEASE EXPLAIN WHY.
18 19	А.	
	А.	IF SO, PLEASE EXPLAIN WHY.

21 columns and rows in which data exists. For presentation purposes, there are blank

1		columns in the workbooks. Therefore, as I discuss each workbook, the referenced
2		columns may not be sequentially labeled. In addition, there are some instances
3		where there are "placeholders" for line items. These rows were not needed in the
4		Model, but could not be deleted in order to maintain a fully functional model.
5		
6	Q.	PLEASE EXPLAIN HOW THE MODEL IS BEING PROVIDED TO STAFF
7		AND INTERVENORS.
8	A.	First, NMGC Exhibits MJA-3 through MJA-5, as identified above, are paper copies
9		of the three workbooks that comprise the model. Second, an electronic fully
10		functional copy of the Model has been provided on a CD-ROM with the pleadings
11		filed in this rate case. Finally, a fully functional electronic copy of the Model is
12		also available on SharePoint as NMPRC Case No. 19-00317-UT-2019 NMGC
13		2019 Rate Case.
14		
15		D. <u>The Workbooks</u>
16		i. The COS Workbook
17	Q.	PLEASE PROVIDE AN OVERVIEW OF THE NMGC COS WORKBOOK.
18	А.	The COS Workbook, which has been labeled as NMGC Exhibit MJA-3, contains
19		five worksheets. The first worksheet in the COS Workbook is the lead worksheet
20		and details the contents of the workbook. The second worksheet provides a
21		summary of the cost of service ("COS Summary"). The remaining three worksheets

1		conta	in "630 Schedule A-5" for the Base Period, Adjusted Base Period, and Future
2		Test	Year.
3			
4	Q.	PLE	ASE DESCRIBE THE INFORMATION CONTAINED IN THE COS
5		SUM	MARY WORKSHEET.
6	А.	The s	econd worksheet in the COS Workbook summarizes the Company's rate base
7		and c	perations expenses. The worksheet provides information pertaining to each
8		of the	e following items:
9		1)	the components of NMGC's rate base/operations expenses (columns A, B,
10			C, and D);
11		2)	the applicable FERC accounts from which the financial data was derived
12			(column E);
13		3)	the unadjusted Base Period balance, by component (column G);
14		4)	a summary of the Company's adjustments to the Base Period (column H) ¹ ;
15		5)	the Adjusted Base Period balances (column I). The totals presented in each
16			line of column I were derived by summing the figures in columns G and H;
17		6)	data pertaining to Linkage Period 1 (column K);
18		7)	data pertaining to the Linkage Period 2 (column L);
19		8)	Future Test Year (column N);

¹ The adjustments presented in Column H of the COS Summary, NMGC Exhibit MJA-3, are discussed by NMGC Witness Blotter.

1		9) Future Test Year adjustments (column O);
2		10) adjusted Future Test Year (column P). The totals presented in column P
3		were derived by summing the figures in columns N and O; and
4		11) columns R and S allow for and reflect the results of Intervenor adjustments.
5		
6		For more detailed information regarding each column, please refer to the green lead
7		sheets at the beginning of each exhibit workbook or NMGC Exhibit MJA-2.
8		
9	Q.	WHAT ARE THE COMPONENTS THAT MAKE UP THE COMPANY'S
10		COST OF SERVICE AS NAMED IN COLUMNS A THROUGH D OF THE
11		COS SUMMARY?
12	А.	Columns A through D in the COS Summary name the components of rate base and
13		operations expenses, which collectively make up the Company's cost of service.
14		The components of rate base, as set forth on lines 5 through 134, are:
15		• Net Transmission Plant;
16		• Net Distribution Plant;
17		• Net General and Intangible Plant;
18		• Accumulated Deferred Income Taxes;
19		• Regulatory Assets and Liabilities;
20		• Other Rate Base Items; and
21		Working Capital.

1	The components of operations expenses, as set forth on lines 137 through 450,
2	include:
3	• Fuel-Related Expenses;
4	• Transmission O&M
5	• Distribution O&M
6	• Customer Related O&M
7	• Administrative and General expenses;
8	• Depreciation and Amortization Expense;
9	 Transmission;
10	 Distribution;
11	 General and Intangible; and
12	• Other;
13	• General Taxes;
14	 Property taxes;
15	 Payroll taxes; and
16	• Other taxes;
17	• Other Allowable Expenses;
18	• Federal Income Taxes;
19	• State Income Taxes; and
20	• Revenue Credits.
21	The information is summarized to produce a total cost of service.

1 Q. PLEASE EXPLAIN THE PURPOSE OF COLUMN R.

2	А.	Column R, entitled "Intervenor Manual Adjustments," will reflect the adjustments
3		made by a particular party making a proposed adjustment in NMGC Exhibits MJA-
4		4 and MJA-5, and not adjustments made by other parties. As discussed previously,
5		there are some instances where Intervenors need to make adjustments directly in
6		NMGC Exhibit MJA-3.
7		
8	Q.	WHAT IS THE PURPOSE OF COLUMN S?
9	А.	Column S, entitled "Intervenor Change Ending 12/31/2021," presents the net total
10		of the Company's adjusted Future Test Year balances presented in column P and
11		the proposed balances net of any proposed adjustments reflected in column R as
12		made by that individual party. ²
13		
14	Q.	WHAT DO COLUMNS U, V, AND X REFLECT?
15	А.	Columns U and V summarize the change from the Adjusted Base Period to the
16		adjusted Future Test Year for each component of rate base. Column U shows the
17		variance in dollar amount, while column V shows it as a percentage. This
18		information is provided for informational purposes to provide an order of

 $^{^{2}}$ If however, a party were to make an adjustment to the escalators in worksheet WP 1 Inputs OM – Gen Tax in NMGC Exhibit MJA-5, this change would be reflected in column S in addition to column P, which is the Company's proposed cost of service revenue requirement.

1		magnitude assessment of change from each of the periods to the Future Test Year
2		period.
3		
4		Column X provides a cross-reference to either exhibits, 630 Schedules or
5		workpapers.
6		
7	Q.	IF PARTIES TO THIS PROCEEDING WISH TO MAKE CHANGES TO
8		THE MODEL, WHERE SHOULD THE CHANGES BE MADE?
9	А.	Any proposed changes to rate base would be made in the Rate Base Workbook,
10		NMGC MJA-4 while proposed changes to operations expenses would be made in
11		the Operations Expense Workbook, NMGC Exhibit MJA-5. Those changes will
12		flow forward to the COS Workbook, NMGC Exhibit MJA-3. However, there are
13		several line items that need to be adjusted in Exhibit MJA-3. This includes the
14		following items:
15		• Accumulated Deferred Income Taxes;
16		• Income Tax Regulatory Liability;
17		• Interest on Long-term Debt;
18		• Tax/Book Adjustments;
19		• Amortization of Excess Deferred Income Taxes (Both Federal and State);
20		• Debt-only adjustment for Williams; and

1		• Weighted Average Cost of Capital ("WACC"). ³
2	Q.	PLEASE DESCRIBE THE OTHER WORKSHEETS IN THE COS
3		WORKBOOK.
4	А.	630 Schedule A-5 comprises the remaining three worksheets in the COS Workbook
5		and calculates the weighted average cost of capital ("WACC") for the Base,
6		Adjusted Base, and Future Test Year periods. The WACC calculations in these
7		tabs are used to calculate the return on rate base.
8		
9		ii. The Rate Base Workbook
10	Q.	PLEASE PROVIDE AN OVERVIEW OF THE RATE BASE WORKBOOK,
10 11	Q.	PLEASE PROVIDE AN OVERVIEW OF THE RATE BASE WORKBOOK, NMGC EXHIBIT MJA-4.
	Q. A.	
11	-	NMGC EXHIBIT MJA-4.
11 12	-	NMGC EXHIBIT MJA-4. The Rate Base Workbook summarizes the development of the Company's rate
11 12 13	-	NMGC EXHIBIT MJA-4. The Rate Base Workbook summarizes the development of the Company's rate base. It provides all the same information pertaining to rate base that was detailed
11 12 13 14	-	NMGC EXHIBIT MJA-4. The Rate Base Workbook summarizes the development of the Company's rate base. It provides all the same information pertaining to rate base that was detailed above when describing the COS Workbook. The data that is calculated in the Rate
 11 12 13 14 15 	-	NMGC EXHIBIT MJA-4. The Rate Base Workbook summarizes the development of the Company's rate base. It provides all the same information pertaining to rate base that was detailed above when describing the COS Workbook. The data that is calculated in the Rate

³ The Company has added a section in 630 Schedule A-5 Test in NMGC Exhibit MJA-3. There parties can make changes to the return on equity and debt rates. These changes will flow through the Intervenor adjustment columns in the COS Summary.

1		hyperlinks to each of the tabs in the workbook, summarizes and outlines the
2		purpose of each worksheet, and notes which worksheets the tabs provide
3		information to and which worksheets the tabs require information from. There are
4		four blue input worksheets: "WP Plant COS Inputs," "WP Depreciation COS
5		Inputs," "WP Working Capital COS Inputs," and "WP Other RB COS Inputs."
6		These are the worksheets where parties should make changes to the Model and their
7		contents are described in further detail below. Following the input worksheets are
8		630 Schedules in gold and workpapers in purple. Workpapers and 630 Schedules
9		support or provide inputs to the COS Workbook.
10		
11	Q.	PLEASE DESCRIBE THE CONTENTS OF WORKSHEET "WP PLANT
11 12	Q.	PLEASE DESCRIBE THE CONTENTS OF WORKSHEET "WP PLANT COS INPUTS."
	Q. A.	
12		COS INPUTS."
12 13		COS INPUTS." The information contained in each column in the worksheet "WP Plant COS
12 13 14		COS INPUTS." The information contained in each column in the worksheet "WP Plant COS Inputs" is summarized as follows:
12 13 14 15		COS INPUTS." The information contained in each column in the worksheet "WP Plant COS Inputs" is summarized as follows: • column A identifies the major categories of plant (e.g., net transmission
12 13 14 15 16		 COS INPUTS." The information contained in each column in the worksheet "WP Plant COS Inputs" is summarized as follows: column A identifies the major categories of plant (e.g., net transmission plant, net distribution plant, net general and intangible plant);
12 13 14 15 16 17		 COS INPUTS." The information contained in each column in the worksheet "WP Plant COS Inputs" is summarized as follows: column A identifies the major categories of plant (e.g., net transmission plant, net distribution plant, net general and intangible plant); column B provides further delineation of the components of plant within

1	• column E provides the unadjusted Base Period balance for each component
2	of plant, per the Company's books and records;
3	• column F sets forth the adjustments to Base Period balances. The derivation
4	of the adjustments is provided on Worksheet "WP Plant 1 - Net Plant
5	Balances;"
6	• column G presents the Adjusted Base Period balances and reflects the sum
7	of columns E and F;
8	• column H provides the balances, by component, for Linkage Period 1. The
9	derivation of the Linkage Period 1 balances can be found in the supporting
10	worksheet entitled "WP Plant-1 – Net Plant Balances" column AG;
11	• column I presents the balances for each component of rate base for Linkage
12	Period 2. The derivation of the Linkage Period 2 balances can be found in
13	the worksheet entitled "WP Plant-1 – Net Plant Balances" column AM;
14	• column J sets forth the balances for each component of rate base for the
15	Future Test Year. The derivation of the Future Test Year balances can be
16	found in the worksheet entitled "WP Plant-1 – Net Plant Balances" column
17	AZ;
18	• column K reflects an adjustment to recognize the averaging of the 2020 and
19	2021 balances Given that the Company is utilizing a Future Test Year in
20	this proceeding, rate base needs to reflect a thirteen-month average of the
21	ending balances of calendar year 2020 and 2021;

1		• column L reduces the balances at year end December 31, 2021 to reflect the
2		thirteen-month average of year end 2020 and 2021 balances;
3		• column N calculates the net change in each component of rate base from the
4		Adjusted Base Period balance to the Future Test Year;
5		• similarly, column O provides the percentage change from the Adjusted Base
6		Period balance to the Future Test Year balance;
7		• column Q provides a column for the parties to this proceeding to propose
8		adjustments to the Company's test year account balances;
9		• column R calculates the adjusted balance of each component of rate base
10		reflecting the proposed Staff/Intervenor adjustments;
11		• column T provides an explanation for the increase or decrease between the
12		Base Period and Future Test Year; and
13		• column U provides a cross-reference to either exhibits, 630 Schedules, or
14		workpapers where appropriate.
15		
16	Q.	PLEASE DESCRIBE THE CONTENTS OF WORKSHEET "WP
17		DEPRECIATION COS INPUTS."
18	А.	The information contained in each column in the worksheet "WP Depreciation COS
19		Inputs" is summarized as follows:
20		• column A identifies the major categories of depreciation expense (e.g.,
21		Transmission, Distribution, General and Intangible);

1	• column B provides further delineation of the components of depreciation
2	expense within each major category;
3	• column D provides the specific FERC accounts within each component of
4	depreciation ⁴ ;
5	• column E provides the unadjusted Base Period balance for each component
6	of depreciation expense, per the Company's books and records;
7	• column F sets forth the adjustments to Base Period depreciation. The
8	derivation of the adjustments is provided on worksheet "630 Schedule H-
9	7b", column L;
10	• column G presents the Adjusted Base Period depreciation expenses and
11	reflects the sum of columns E and F;
12	• column H provides the depreciation expense, by component, for Linkage
13	Period 1. The derivation of the Linkage Period 1 balances can be found in
14	the supporting workpaper entitled "630 Schedule H-7b" column R;
15	• column I presents the depreciation expense for each component for Linkage
16	Period 2. The derivation of the Linkage Period 2 balances can be found in
17	the supporting workpaper entitled "630 Schedule H-7b" column X;
18	• column J sets forth the depreciation expense for each component for the
19	Future Test Year. The derivation of the Future Test Year depreciation

⁴ Non-referenced columns are blank in order to break up the data and or time periods.

1		expense can be found in the supporting workpaper entitled "630 Schedule
2		H-7b" column AD;
3		• column K presents the adjustments to the Future Test Year period
4		depreciation expense. The Company is not proposing any adjustments to
5		depreciation expense in the Future Test Year period, so, this column is
6		blank;
7		• column L presents the adjusted depreciation expense for the Future Test
8		Year;
9		• column N calculates the net change in each component of from the Adjusted
10		Base Period expense to the Future Test Year expense;
11		• column O provides the percentage change from the Adjusted Base Period
12		to the Future Test Year expense;
13		• column Q provides a column for the parties to this proceeding to propose
14		adjustments to the Company's Future Test Year account expenses;
15		• column R calculates the adjusted balance of each component of rate base
16		reflecting the proposed Staff and Intervenor adjustments;
17		• column T provides an explanation for the increase or decrease between the
18		Base and Future Test Year periods; and
19		• column U presents references to supporting files or tabs.
20	Q.	PLEASE DESCRIBE THE CONTENTS OF WORKSHEET "WP
21		WORKING CAPITAL COS INPUTS."

1	А.	The information contained in each column in the worksheet "WP Working Capital
2		COS Inputs" is summarized as follows:
3		• column A identifies the major categories of working capital (e.g., fuel stock,
4		materials and supplies, prepayments, ROW, and cash working capital);
5		• column B provides the unadjusted Base Period balance for each component
6		of working capital, per the Company's books and records;
7		• column C sets forth the adjustments to Base Period balances. The derivation
8		of the adjustments is provided on 630 Rule E Schedules for fuel stock,
9		materials and supplies, and prepayments; and Rule 630 H-7 Schedules for
10		ROW;
11		• column D presents the Adjusted Base Period balances and reflects the sum
12		of columns B and C;
13		• column E provides the balances, by component, for Linkage Period 1. The
14		derivation of the Linkage Period 1 balances can be found in 630 Rule E
15		Schedules for fuel stock, materials and supplies, and prepayments; and Rule
16		630 Schedule H-7 for ROW;
17		• column F presents the balances for each component for Linkage Period 2.
18		The derivation of the Linkage Period 2 balances can be found in 630 Rule
19		E Schedules for fuel stock, materials and supplies, and prepayments; and
20		Rule 630 Schedule H-7 for ROW;

1	• column G sets forth the balances for each component for the Future Test
2	Year. The derivation of the Future Test Year balances can be found in 630
3	Rule E Schedules for fuel stock, materials and supplies, prepayments, and
4	cash working capital; and Rule 630 Schedule H-7 for ROW;
5	• given that the Company is utilizing a future test year in this proceeding, rate
6	base needs to reflect a thirteen-month average of the ending balances of
7	calendar year 2020 and 2021. Column H reflects an adjustment to recognize
8	the averaging of the 2020 and 2021 balances;
9	• the amount in column I reduces the balances at year end December 31, 2021
10	to reflect the thirteen-month average of year end 2020 and 2021 balances;
11	• column K calculates the net change in each component of working capital
12	from the Adjusted Base Period balance to the test year;
13	• similarly, column L provides the percentage change from the Adjusted Base
14	Period to the Future Test Year balance;
15	• column N provides a column for the parties to this proceeding to propose
16	adjustments to the Company's Future Test Year account balances;
17	• column O calculates the adjusted balance of each component of rate base
18	reflecting the proposed Staff and Intervenor adjustments;
19	• column Q presents information pertaining to the changes made by the
20	Company; and
21	• column R presents references to supporting files or tabs.

1		
2	Q.	PLEASE DESCRIBE THE CONTENTS OF WORKSHEET "WP OTHER
3		RB COS INPUTS."
4	A.	The information contained in each column in the worksheet "WP Other RB COS
5		Inputs" is summarized as follows:
6		• column A identifies the major categories (e.g., customer deposits, RWIP,
7		Revenue Credits, etc.);
8		• column B provides the FERC account associated with each line item;
9		• column E provides the unadjusted Base Period balance for each component,
10		per the Company's books and records;
11		• column F sets forth the adjustments to the Base Period;
12		• column G presents the Adjusted Base Period balances and reflects the sum
13		of columns E and F;
14		• column I provides the balances, by component, for Linkage Period 1;
15		• column J presents the balances for each component for Linkage Period 2;
16		• column L sets forth the balances for each component for the Future Test
17		Year Period;
18		• column M reflects an adjustment to recognize the averaging of the 2020 and
19		2021 balances. Given that the Company is utilizing a Future Test Year in
20		this proceeding, rate base needs to reflect a thirteen-month average of the
21		ending balances of calendar year 2020 and 2021;

1		• column N adjusts the balances at year end December 31, 2021 to reflect the
2		thirteen-month average of year end 2020 and 2021 balances;
3		• column P calculates the net change in each component of from the Adjusted
4		Base Period balance to the Future Test Year;
5		• similarly, column Q provides the percentage change from the Adjusted Base
6		Period to the Future Test Year balance;
7		• column S provides a column for the parties to this proceeding to propose
8		adjustments to the Company's Future Test Year account balances;
9		• column T calculates the adjusted balance of each component of rate base
10		reflecting the proposed Staff/Intervenor adjustments;
11		• column V provides an explanation for the increase or decrease between the
12		Base and Future Test Year periods; and
13		• column R presents references to supporting files or tabs.
14		
15	Q.	PLEASE DESCRIBE THE OTHER WORKSHEETS IN THE RATE BASE
16		WORKBOOK.
17	A.	The remaining worksheets in the Rate Base Workbook are 630 Schedules and
18		workpapers as follows:
19		• 630 Schedules B-1, B-2, and B-3;
20		• 630 Schedule C-1a, C-1b;
21		• 630 Schedule C-2 Depreciation Rates;

1		• 630 Schedule 7-b;
2		• WP Plant 1 Net Plant Balances;
3		• WP Plant 2 Gross Activity;
4		• WP Plant 3 Gross Balances;
5		• WP Plant 4 Depreciation Activity;
6		• WP Plant 5 Depreciation Exp;
7		• WP Plant 6 Accumulated Reserve Balances;
8		• 630 Schedules E-1, E-2.1, E-2.2, E-4;
9		• 630 Schedules H-7.1, H-7.2, and H-7.3; and
10		• 630 Schedules 1-1, 1-2, and 1-3.
11		These workpapers and schedules are detailed further in NMGC Exhibit MJA-2.
12		
13		iii. The Operations Expense Workbook
14	Q.	PLEASE PROVIDE AN OVERVIEW OF THE OPERATIONS EXPENSE
15		WORKBOOK, NMGC EXHIBIT MJA-5.
16	А.	The Operations Expense Workbook summarizes the development of the
17		Company's operations expenses. It provides the same information pertaining to
18		operations expenses that was detailed above when describing the COS Workbook.
19		The Operations Expense Workbook is linked to the COS Workbook and the data

1 that is calculated in it flows directly to the COS Workbook, NMGC Exhibit MJA-2 3. 3 4 The first worksheet in the Operations Expense Workbook entitled the "Lead Sheet 5 Operations Expense" in green is a table of contents for the entire workbook. This 6 worksheet provides hyperlinks to each of the tabs in the workbook, summarizes and 7 outlines the purpose of each worksheet, and notes which worksheets the tabs 8 provide information to and which worksheets the tabs require information from. 9 There are then two input worksheets in blue entitled "WP OM COS Inputs" and 10 "WP Gen Tax COS Inputs." These two input worksheets are where parties should 11 make changes to the Model and their contents are described in further detail below. 12 Following the input worksheets are 630 Schedules in gold and workpapers in 13 purple. Workpapers and 630 Schedules support or provide inputs to the COS 14 Workbook. In addition, there are some instances in this workbook where we 15 combine 630 Schedules and workpapers to logically display the data. 16 17 Q. PLEASE DESCRIBE THE CONTENTS OF WORKSHEET "WP OM COS 18 **INPUTS.**" 19 Worksheet "WP OM COS Inputs" presents NMGC's operating expenses. The A. 20 information contained in each column is summarized as follows:

1	•	column A identifies the major categories of operations expenses (e.g., fuel
2		related expenses, O&M non-fuel, including transmission O&M,
3		distribution O&M, customer related O&M, and administrative and general
4		expenses);
5	•	column B provides further description of the components of expenses
6		within each major category;
7	•	column C is subtotals;
8	•	column E identifies the specific FERC accounts within each component of
9		operations expenses;
10	•	column F provides the unadjusted Base Period balance for each component
11		of operations expenses, per the Company's books and records. These
12		balances were brought forward from "WP 2 OM 630 Schedule H1 OM
13		Summary";
14	•	column G sets forth the adjustments to Base Period expense levels. The
15		derivation of the adjustments is provided on worksheet "WP OM 2 630
16		Sched H1 OM Summary";
17	•	column H presents the Adjusted Base Period balances and reflects the sum
18		of columns F and G;
19	•	column I provides the balances, by component, for Linkage Period 1. The
20		derivation of the Linkage Period 1 balances can be found in the worksheet
21		entitled "WP OM 2 630 Sched H1 OM Summary";

1	• column J presents the balances for each component of operations expense
2	for Linkage Period 2. The derivation of the balances can be found in the
3	supporting worksheets entitled "WP 2 OM 630 Schedule H1 OM
4	Summary";
5	• column K sets forth the balances for each component of expenses for the
6	Future Test Year. The derivation of the Future Test Year balances can be
7	found in the supporting workpaper entitled "WP 2 OM 630 Schedule H1
8	OM Summary";
9	• column L reflects test year adjustments;
10	• column M reflects the sum of columns K and L;
11	• column O calculates the net change in each component of expenses from
12	the Adjusted Base Period balance to the Future Test Year;
13	• Similarly, column P provides the percentage change from the Adjusted Base
14	Period balance to the Future Test Year balance;
15	• column R provides a column for the parties to this proceeding to propose
16	adjustments to the Company's Future Test Year operations expenses, by
17	FERC Account;
18	• column S calculates the adjusted balance of each component of operations
19	expenses reflecting the proposed Staff and Intervenor adjustments;
20	• column U is the explanation of the percentage change; and
21	• column V shows cross references.

1		
2	Q.	PLEASE DESCRIBE THE CONTENTS OF WORKSHEET "WP GEN TAX
3		COS INPUTS."
4	A.	Worksheet "WP Gen Tax COS Inputs" presents NMGC's expenses for general
5		taxes. The information contained in each column is summarized as follows:
6		• column A identifies the major categories of operating expenses (e.g.
7		Property, Payroll, and Other Taxes);
8		• column B provides further description of the components of expenses
9		within each major category;
10		• column C identifies the specific FERC accounts within each component of
11		operating expenses;
12		• column D provides the unadjusted Base Period expense for each component
13		of general taxes, per the Company's books and records;
14		• column E sets forth the adjustments to Base Period expenses, pulling data
15		forward from "WP GT 2 Property Tax," "WP GT 3 Payroll Tax," or "WP
16		GT 4 Misc Taxes";
17		• column F presents the Adjusted Base Period expenses and reflects the sum
18		of columns D and E;
19		• column G provides the expenses, by component, for Linkage Period 1,
20		pulling data forward from "WP GT 2 Property Tax," "WP GT 3 Payroll
21		Tax," or "WP GT 4 Misc Taxes";

1	• column H presents the expenses for each component for Linkage Period 2,
2	pulling data forward from "WP GT 2 Property Tax," "WP GT 3 Payroll
3	Tax," or "WP GT 4 Misc Taxes";
4	• column I sets forth the expenses for each component of general taxes for the
5	Future Test Year, pulling data forward from "WP GT 2 Property Tax," "WP
6	GT 3 Payroll Tax," or "WP GT 4 Misc Taxes";
7	• column J presents the adjustments to the Future Test Year period general
8	taxes. The Company is not proposing any adjustments to general taxes in
9	the Future Test Year, so this column is blank;
10	• column K calculates the adjusted Future Test Year expenses ending
11	12/31/2021. It is the sum of columns I and J;
12	• column M calculates the net change in each component of general taxes
13	from the Adjusted Base Period to the Future Test Year;
14	• similarly, column N provides the percentage change from the Adjusted Base
15	Period to the Future Test Year expense;
16	• column P provides a column for the parties to this proceeding to propose
17	adjustments to the Company's Future Test Year general taxes, by FERC
18	account;
19	• column Q calculates the adjusted expense of each component of operating
20	expenses reflecting the proposed Staff/Intervenor adjustments;
21	• column S provides an explanation for changes; and

1		• column T provides a cross-reference with back-up files or tabs.
2		
3	Q.	PLEASE DESCRIBE THE OTHER WORKSHEETS IN THE
4		OPERATIONS EXPENSE WORKBOOK.
5	A.	The remaining worksheets in the Rate Base Workbook are 630 Schedules and
6		workpapers as follows:
7		• WP 1 Inputs OM – Gen Tax;
8		• WP 2 OM 630 Sched H1 OM Summary;
9		• 630 Schedule H-1a Summary;
10		• 630 Schedule H-1b Mo Base Per;
11		• 630 Schedule H-1c Link 1 and 2;
12		• 630 Schedule H-1d Test Period;
13		• WP OM 3 Base Period Adjustments;
14		• WP OM 4 Separately Forecasted;
15		• WP OM 5 630 Schedule H-4 Labor;
16		• WP OM 6 Incentive Comp;
17		• WP OM 7 401K;
18		• WP GT 2 Property Tax;
19		• WP GT 3 Payroll Tax;
20		• WP GT 4 Misc Taxes; and

1		• 630 Schedules H-4.1, 4.2, 4.3, 4.4, H-8, 8.2, 8.3, 8.4.
2		
3		These workpapers and schedules are detailed further in NMGC Exhibit MJA-2.
4		
5	Q.	HOW ARE O&M EXPENSES FORECASTED IN THE OPERATIONS
6		EXPENSE WORKBOOK?
7	А.	Forecasted items in the Operations Expenses Workbook are either specifically
8		forecasted or escalated.
9		
10	Q.	WHAT ITEMS ARE SPECIFICALLY FORECASTED IN THE
11		OPERATIONS EXPENSE WORKBOOK?
12	А.	These items can be found in worksheet "WP OM 4 Separately Forecasted." The
13		information contained in each column is summarized as follows:
14		• column A contains the descriptions and cost elements for each account;
15		• column B provides the specific FERC accounts; and
16		• column C pulls in the Total Company Adjusted Base Period Amount from
17		worksheet "WP 2 OM 630 Sched H1 OM Summary."
18		
19		The table below contains a list of the separately forecasted items, the witness who
20		discusses these forecasts and calculations in his/her testimony, and the column
21		location where this item is found within worksheet "WP OM 4 Separately

- Forecasted." Explanations of each of these adjustments can also be found in the
- 2 Testimony of NMGC Witness Blotter.
- 3

1

Specially	Witness	Base Period	Linkage 1	Linkage 2	Test Period
Forecasted		Column	Column	Column	Column
Items					
Labor	Wilcox	D	Р	AB	AN
Expense					
Incentive	Wilcox	E	Q	AC	AO
Compensation					
Expense					
Normalize	Blotter	F	R	AD	AP
401k Match					
Medical and	Wilcox	G	S	AE	AQ
Dental					
Expense					
Pension	Wilcox and	Н	Т	AF	AR
Expense	Blotter				
Security	Wilcox	Ι	U	AG	AS
Expense					
Wyoming	Bullard	J	V	AH	AT
Headquarters					
Lease Costs					
Pigging	Bullard	К	W	AI	AU
Expense					
Hydro Testing	Bullard	L	Х	AJ	AV
Expense					
Shared	Blotter and	М	Y	АК	AW
Services	Sturgill				
Expenses					
Total		N	Z	AL	AX

4

5 Q. HOW ARE THE SPECIFICALLY FORECASTED ITEMS IN THE TABLE

6

ABOVE INPUTED INTO THE OPERATIONS EXPENSE WORKBOOK?

1	А.	These forecasted amounts were provided by the witnesses described above. These
2		numbers were either hard-coded into the Operations Expenses Workbook or linked
3		to 630 Schedules or workpapers, which are worksheets in NMGC Exhibit MJA-5.
4		Although several of these numbers are hard-coded, parties can change them
5		manually and the changes will flow throughout the Model. However, unlike
6		changes made in the blue input worksheets, changes made to these hard-coded
7		numbers will be reflected in column P in addition to columns R and S of the COS
8		Summary.
9		
10	Q.	HOW IS THE ESCALATION OF O&M EXPENSES IN THE LINKAGE
11		PERIODS INPUTED INTO THE OPERATIONS EXPENSE WORKBOOK?
12	A.	In handling general O&M expenses, the Model applies an escalator to the amount
13		
		of Base Period expenses. The Model uses an annual 2% escalator in Linkage Period
14		of Base Period expenses. The Model uses an annual 2% escalator in Linkage Period1. A 1% escalator is applied in Linkage Period 2 to account for the partial year
14 15		
		1. A 1% escalator is applied in Linkage Period 2 to account for the partial year
15		1. A 1% escalator is applied in Linkage Period 2 to account for the partial year overlap with Linkage Period 1. An annual 2% escalator is used for the Future Test
15 16		1. A 1% escalator is applied in Linkage Period 2 to account for the partial year overlap with Linkage Period 1. An annual 2% escalator is used for the Future Test
15 16 17		 A 1% escalator is applied in Linkage Period 2 to account for the partial year overlap with Linkage Period 1. An annual 2% escalator is used for the Future Test Year.
15 16 17 18		 A 1% escalator is applied in Linkage Period 2 to account for the partial year overlap with Linkage Period 1. An annual 2% escalator is used for the Future Test Year. Labor expenses are escalated at 1.5% in Linkage 1, 1.5% in Linkage 2, and 3% in

1		
2	Q.	HOW DO SPECIFICALLY FORECASTED ITEMS AND ESCALATED
3		ITEMS FLOW INTO THE REST OF THE MODEL?
4	А.	The worksheet "WP 2 OM 630 Sched H1 OM Summary" contains the O&M
5		summary across the Base Period, Linkage Period 1, Linkage Period 2, and the
6		Future Test Year. The information contained in each column is summarized as
7		follows:
8		• column A contains the descriptions and cost elements for each account;
9		• column B provides the names used for lookups to pull data into the COS
10		Workbook;
11		• column C provides the specific FERC accounts;
12		• columns D through O contain monthly data from the Company's books and
13		records for each account and cost element;
14		• column P contains the Total Company Unadjusted Base Period, which is
15		the sum of the monthly data in columns D through O;
16		• column Q is the Base Period Adjustments, which pulls from the Total of
17		the Base Period Adjustments in column Q of the worksheet "WP OM 3
18		Base Period Adjustments." These Base Period Specific Adjustments are
19		discussed in the testimony of Witness Blotter;
20		• column R is the Adjusted Base Period, which is the sum of columns P and
21		Q;

1	• column S removes the amounts that will not be escalated by the standard
2	escalation rates detailed in "WP 1 Inputs OM – Gen Tax" (e.g. 2% escalator)
3	in Linkage 1. Instead, these amounts are separately forecasted in "WP OM
4	4 Separately Forecasted";
5	• column T (Remaining Base Period O&M to be Escalated) is the sum of
6	column R and Column S. Because column S is a number of the opposite
7	sign of the corresponding number in column R, column T is removing the
8	value in column S from its total. This is done so that the separately
9	forecasted items are not escalated by the 2% general O&M escalator. Those
10	items have their own calculations, and therefore do not need the general
11	escalator. Column T is the remaining value to be escalated by the general
12	O&M escalator of 2%;
13	• column U (Escalated Linkage 1 - Results of Pure Escalation of 2%)
14	multiplies column T by the O&M escalator found in found in the worksheet
15	"WP 1 Inputs OM - Gen Tax" in cell D5;
16	• column V pulls in the separately forecasted items for Linkage Period 1 from
17	worksheet "WP OM 4 Separately Forecasted," column Z;
18	• column W is the Total Linkage 1 amount. This includes the sum of columns
19	U and V. By including this sum, column W represents the separately
20	forecasted items, plus the other O&M expenses escalated at 2%, and

1	therefore captures all of the accounts regardless of the method used to
2	forecast;

- column X (Escalated Linkage 2 Results of Pure Escalation of 1%)
 multiplies column U by the O&M escalator found in the worksheet "WP 1
 Inputs OM Gen Tax" in cell D6. The escalator is 1% because the first six
 months of Linkage Period 2 (January 2020 through June 2020) have already
 been escalated as a part of the escalations of Linkage Period 1;
 - column Y contains Total Linkage 2 Period separately forecasted items, and pulls data from worksheet "WP OM 4 Separately Forecast," Column A;
- column Z sums columns X and Y, resulting in the Total Linkage Period 2
 amount;

8

9

- column AA (Escalated Test Year Results of Pure Escalation of 2%)
 multiplies column X by the O&M escalator found in worksheet "WP 1
 Inputs OM Gen Tax" in cell D7. The escalator used for the Future Test
 Year is the full 2% since, the Future Test Year reflects a full twelve-month
 period;
- column AB pulls in the separately forecasted items for the Future Test Year
 from worksheet "WP OM 4 Separately Forecasted," Column AX;
- column AC sums columns AA and AB, resulting in the Future Test Year
 O&M Expense. Once again, this includes the separately forecasted items,

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1		as well as all general O&M items that are escalated at the general O&M
2		escalator of 2%;
3		• column AE shows the difference between the Adjusted Base Period in
4		column R and the Test Period in Column AC;
5		• column AF shows the variance percentage between the Future Test Year
6		and Adjusted Base Period; and
7		• column AH contains explanations for the percentage change.
8		
9		E. <u>Non-Fully Functional Data</u>
10	Q.	WHAT IS NON-FULLY FUNCTIONAL DATA?
10 11	Q. A.	WHAT IS NON-FULLY FUNCTIONAL DATA? These are data points in NMGC Exhibits MJA-3, MJA-4, or MJA-5 that are hard-
11		These are data points in NMGC Exhibits MJA-3, MJA-4, or MJA-5 that are hard-
11 12		These are data points in NMGC Exhibits MJA-3, MJA-4, or MJA-5 that are hard- coded i.e. not linked to a supporting work paper. This means that parties can
11 12 13		These are data points in NMGC Exhibits MJA-3, MJA-4, or MJA-5 that are hard- coded i.e. not linked to a supporting work paper. This means that parties can changes those values, however, a change would not be representative of the
11 12 13 14		These are data points in NMGC Exhibits MJA-3, MJA-4, or MJA-5 that are hard- coded i.e. not linked to a supporting work paper. This means that parties can changes those values, however, a change would not be representative of the Company's supported data or internal models. For instance, all Base Period data is
 11 12 13 14 15 		These are data points in NMGC Exhibits MJA-3, MJA-4, or MJA-5 that are hard- coded i.e. not linked to a supporting work paper. This means that parties can changes those values, however, a change would not be representative of the Company's supported data or internal models. For instance, all Base Period data is hard-coded because it comes from the Company's books and records. In addition,
 11 12 13 14 15 16 		These are data points in NMGC Exhibits MJA-3, MJA-4, or MJA-5 that are hard- coded i.e. not linked to a supporting work paper. This means that parties can changes those values, however, a change would not be representative of the Company's supported data or internal models. For instance, all Base Period data is hard-coded because it comes from the Company's books and records. In addition, there are several items listed below that are also hard-coded. If a party wishes to

1	Q.	HAVE YOU IDENTIFIED ANY SECTIONS WITHIN THE MODEL THAT
2		ARE NOT FULLY FUNCTIONAL AS DESCRIBED BY THE FUTURE
3		TEST YEAR RULE?
4	А.	Yes. As provided for in Section 17.1.3.11.C of the Future Test Year Rule, NMGC
5		identifies the following "data that is not provided in fully functional electronic
6		format and provides the following reason why the data is not provided in fully
7		functional electronic format" ⁵ :
8		• ADIT - As described in the testimony of NMGC Witness Davicel
9		Avellan, this data is not available in a fully functioning format. Please
10		see NMGC Witness Avellan's testimony for further discussion.
11		• Income Taxes - As described in the testimony of NMGC Witness
12		Avellan, this data (which includes Income Tax Regulatory Liability,
13		Tax/Book Adjustments, and Amortization of Excess Deferred Income
14		Taxes) is not available in a fully functioning format. Please see Witness
15		Avellan's testimony for further discussion.
16		• Cash Working Capital – This calculation is not fully functional and is
17		not linked electronically to the Model because of the circularity required
18		to calculate the cash working capital requirement. The calculation
19		impacts both operations expenses and rate base, which creates a

⁵ Although these items are non-fully-functional, parties can make adjustments to these amounts in NMGC Exhibit MJA-3, the COS Summary. These items are not provided in NMGC Exhibits MJA-4 or MJA-5 and are instead sourced to files provided by other Company witnesses.

1	circularity issue when determining the cost of service. The 630
2	Schedule E-1, filed as a part of this rate case, contains the detail behind
3	the cash working capital calculations. Users can manually change the
4	inputs to recalculate cash working capital in this Schedule.
5	• Capital Budget - The allocation of capital clearings to FERC plant
6	accounts to determine final capital spending amounts are not fully
7	functional because the calculations are performed by the Company's
8	capital management software system. Additionally, the Model relies on
9	hard inputs related to depreciation forecasts and amortization of general
10	and intangible ("G&I") plant for the Linkage Periods and Future Test
11	Year, as shown in NMGC Exhibit MJA-5. If the parties request
12	alternative scenarios pertaining to capital additions, the Company is
13	prepared to run the scenarios through the Model and provided the results
14	based upon the alternative scenarios.
15	• Interest on Long-term Debt – In order to calculate taxable income, the
16	Company deducted interest on Long-term Debt from its Net Return on
17	Rate Base. These values in the Base Period and Future Test Year are
18	hard-coded and can be found in 630 Schedule G-3.
19	• Debt-only Adjustment for the Impaired Williams Assets - The
20	Company is not allowed to earn an equity return on the impaired
21	Williams assets. In JLB-5, NMGC Witness Blotter calculates the Debt-

1		only adjustment for these assets. This adjustment in the Base Period and
2		Future Test Year is hard-coded in the COS Summary.
3		
4	Q.	HAVE YOU IDENTIFIED SPECIFIC CALCULATIONS WITHIN THE
5		WORKING MODEL THAT ARE NOT FULLY FUNCTIONAL?
6	А.	Yes. The following line items in the Model are not fully-functional:
7		• Net Plant;
8		• Deferred Tax Assets;
9		• Deferred Tax Liabilities – Other Property;
10		• Income Tax Regulatory Liability;
11		• The debt-only return adjustment for the Williams' impaired assets;
12		• Tax/Book Adjustments to calculate Federal and State income tax; and
13		• Amortization of Excess Deferred Federal and State Income Taxes.
14		
15	Q.	WILL NMGC BE AVAILABLE TO RERUN INPUT CHANGES AS
16		REASONABLY REQUESTED BY THE STAFF OR INTERVENORS IN
17		ORDER TO CAPTURE THE IMPACT OF PROPOSED INPUT CHANGES
18		ON THE FUTURE TEST YEAR PERIOD COST OF SERVICE?
19	А.	Yes. In accordance with 17.1.3.11 NMAC, the Company will respond to all
20		requests by Staff or Intervenors to capture the impacts on the proposed cost of

1		service made through programs for which NMGC is unable to provide in fully
2		functional format.
3		
4		III. <u>CONCLUSION</u>
5	Q.	PLEASE SUMMARIZE YOUR DIRECT TESTIMONY.
6	A.	NMGC has filed for an increase in rates that is premised upon a Future Test Year
7		reflecting the twelve months ending December 31, 2021. The rate relief request is
8		supported by Testimony and a fully functional and linked Excel® Model. Models
9		such as the one prepared and presented by the Company are common in regulatory
10		rate proceedings across the United States and have been relied upon by state
11		regulatory commissions to establish energy companies' rates in rate proceedings.
12		Based upon my experience in numerous state regulatory jurisdictions in the United
13		States, I believe that the Model meets the NMPRC's requirements for a fully
14		functional model supporting the Company's requested increase in this proceeding,
15		and provides an effective tool by which the parties to this proceeding can review
16		and evaluate the Company's cost of service.
17		
18		The Company has provided instructions regarding the use of the Model and is
19		prepared to provide training and support to Staff and other parties, if needed, to
20		develop an understanding of the content and flow of the Model.

21

1 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

2 A. Yes, it does.